



Provider Reimbursement Rate Methodology Review Behavioral Health/Substance Use Disorder – Prevention Services

January 25, 2022



Overview of Provider Reimbursement Rate Methodology Review Statue & Workgroup Purpose

- Summary of Rate-Setting For Community-Based Health and Human Services codified law (SD Codified Law 28-22)
 - Passed by the Legislature in the 2017 session
 - Requires each named category of service to undergo a comprehensive rate modeling analysis every five years
 - Providers included: Nursing homes, Assisted living, In-home service providers, Group care, Psychiatric residential treatment, Substance use disorder, Community Mental Health Centers, Intermediate Care facilities, Community Support providers
- Steering Committee
 - Consists of providers, organizations and State staff
 - Met twice during the summer of 2017 to:
 - Develop the Consensus framework
 - Develop criteria for and establish the review schedule

Overview of Provider Reimbursement Rate Methodology Review Statue & Workgroup Purpose

- Annual reporting
 - An annual report is submitted to the Governor and Legislature in conjunction with DSS's annual legislative budget hearing.
 - The report includes current fiscal year reimbursement rates, percentage of current methodology paid, and cost to reach 100% of methodology. The report also includes the results of the analysis of the annual workgroup review, the calculated rate including any recommended methodology changes.
- Public website location – S.D. Department of Human Services website\Workgroups\Provider Rate Methodology Workgroup
 - Link @ <https://dhs.sd.gov/workgroups.aspx>

Rate Methodology Overview

- Reimbursement rates are set using primary sources:
 - Based on other payer fee schedules (private pay, Medicare, etc.)
 - Costs reported through annual cost reports
 - Provider specific surveys – both state specific and national
 - Service delivery models & components (i.e. evidenced-based protocols)
- Rate setting cannot be done in isolation. A collaborative approach using financial workgroups is used when possible, to develop rate setting models.
- Not all costs are allowable for Medicaid reimbursement based on federal requirements.

Rate Methodology Overview

- Input from providers is gathered and used in methodology development.
 - How the service is delivered, staffing patterns.
 - Documentation and other training or certification requirements.
 - Additional information may be collected through surveys or other tools for use in model development. Examples of survey data include training time, non-billable time, average leave days used, etc.
- When available, review and analysis of cost report data is completed to identify outliers and establish ranges and mean values for various components of the model.
 - Per unit cost information by provider
 - Average salary and benefits
 - Relationship of personnel costs to operating
- If outliers exist, they can be excluded from use in model development by use of standard deviation calculations.

Rate Methodology Overview

- History of rate setting methodology timeframes
 - 2021- SUD – Adolescent SUD, CBISA, ART, MRT
 - 2020- MH - CARE, SED, IMPACT, Outpatient Psychiatric, Room and Board
 - 2019- SUD – Low Intensity, Inpatient, Outpatient, PRTF
 - 2018- PRTF(MH), ILPP, IRT, Group(MH)
- Methodologies determined using cost report data and survey data
- Complete list of fees and fee schedule can be found here at:
<http://dss.sd.gov/medicaid/providers/feeschedules/dss/>

List of Service Categories and Prioritization

- Behavioral Health – Prevention Services included in the state fiscal year 2022 review are:

- Prevention Services

- Information Dissemination (H0024)

- Education (H0025)

- Community Based (H0026)

- Environmental (H0027)

- Problem ID and Referral (H0028)

- Alternatives (H0029)

Rate review: Current Prevention Structure

- 15-minute unit reimbursement rates:
 - Information Dissemination: \$12.75
 - Education: \$12.75
 - Community-Based: \$13.75
 - Environmental: \$12.00
 - Problem ID and Referral: \$15.00
 - Alternatives: \$12.00
- Reimbursed at actual costs:
 - Resource Development related to EBP implementation/staff training
 - Ancillary related to coalition meetings and incentives
 - Evaluation
 - Travel- specific to mileage/meals (not time to travel)
- Administrative costs reimbursed at 5% of direct services and resource development

Rate review: Prevention SFY22 Contracts:

Prevention Contracts - SFY22										
	Info							Resource		SFY22 contracts
Prevention Contracts - (SAPT)	Dis	Education	Community	Environ	Problem ID	Alternative	Eval	Develop	Misc	Totals
Action for the Betterment of the Community	\$ 2,550	\$ 2,500	\$ 31,587	\$ 7,800	\$ 7,875	\$ -	\$ -	\$ 3,500	\$ -	\$ 55,812
Alliance for Substance Abuse Prevention	\$ 17,085	\$ -	\$ 29,650	\$ 1,200	\$ -	\$ 720	\$ 2,500	\$ 1,500	\$ 5,471	\$ 58,126
Alive - Roberts County Inc.	\$ -	\$ 35,835	\$ 3,025	\$ -	\$ -	\$ -	\$ 3,000	\$ 571	\$ 6,572	\$ 49,003
Avera St Luke's	\$ 2,000	\$ 20,004	\$ 3,000	\$ 2,000	\$ 18,100	\$ -	\$ 5,000	\$ 6,200	\$ 5,539	\$ 61,843
Carroll Institute	\$ 5,000	\$ 60,000	\$ 6,000	\$ -	\$ 25,000	\$ 4,789	\$ 4,000	\$ 2,200	\$ 9,515	\$ 116,504
Dakota Drug & Alcohol Prevention Inc.	\$ 19,125	\$ 10,009	\$ 41,085	\$ 12,000	\$ 52,800	\$ -	\$ 13,702	\$ 2,000	\$ 9,376	\$ 160,097
East Central MH/CD Center, Inc.	\$ 2,000	\$ 5,500	\$ -	\$ -	\$ 1,740	\$ -	\$ -	\$ -	\$ -	\$ 9,240
EMPOWER Coalition of Southern Hills, Inc.	\$ 8,517	\$ 10,200	\$ 10,955	\$ 9,600	\$ 3,990	\$ 3,840	\$ 2,885	\$ 2,701	\$ 6,030	\$ 58,718
Youth & Family Services-Oyate Okolakiciye Coalition	\$ 9,996	\$ 19,192	\$ 13,750	\$ 600	\$ -	\$ 2,400	\$ 4,736	\$ 1,560	\$ 5,394	\$ 57,628
Human Service Agency (NEPRC)	\$ 28,190	\$ -	\$ 26,325	\$ 144	\$ 4,800	\$ -	\$ -	\$ 6,010	\$ 11,356	\$ 76,825
Human Service Agency(WHY Coalition)	\$ 10,200	\$ 17,340	\$ 26,338	\$ 1,920	\$ 13,320	\$ 960	\$ 3,000	\$ 3,000	\$ 4,984	\$ 81,062
Lewis & Clark Behavioral Health Services Inc.	\$ 14,000	\$ 15,427	\$ 3,345	\$ -	\$ 5,725	\$ -	\$ 3,500	\$ 3,500	\$ 5,175	\$ 50,672
Lifeways Inc. (Rapid City)	\$ 19,766	\$ 87,899	\$ 12,000	\$ -	\$ 97,950	\$ -	\$ 19,756	\$ 3,471	\$ 11,881	\$ 252,723
Lifeways Inc. (Southern Hills)	\$ 6,581	\$ 22,569	\$ 770	\$ -	\$ 3,581	\$ -	\$ 3,350	\$ 303	\$ 1,600	\$ 38,754
Michael Glynn Memorial Coalition	\$ 7,650	\$ 6,375	\$ 8,250	\$ 4,200	\$ -	\$ -	\$ 800	\$ 2,000	\$ 1,734	\$ 31,009
Lakota Youth - Native American Advocacy Program	\$ 3,290	\$ 19,167	\$ 33,223	\$ -	\$ 6,045	\$ 38,730	\$ 6,398	\$ 4,131	\$ 6,804	\$ 117,788
Northern State University	\$ 8,400	\$ 7,100	\$ 13,177	\$ 5,500	\$ 7,000	\$ 12,000	\$ 6,000	\$ 2,500	\$ 6,259	\$ 67,936
Redfield Public School	\$ 3,278	\$ 51,026	\$ 9,700	\$ 204	\$ 1,900	\$ -	\$ 4,000	\$ 2,000	\$ 4,800	\$ 76,908
Three Rivers MH/CD Center	\$ 8,175	\$ 5,508	\$ 34,642	\$ 3,360	\$ -	\$ 1,546	\$ 5,537	\$ 1,013	\$ 3,862	\$ 63,643
University of South Dakota	\$ 9,000	\$ -	\$ 4,000	\$ -	\$ 21,204	\$ -	\$ 4,779	\$ 6,000	\$ 4,420	\$ 49,403
Volunteers of America, Dakotas (SEPRC)	\$ 22,555	\$ -	\$ 22,305	\$ 2,400	\$ 7,200	\$ -	\$ -	\$ 6,082	\$ 9,427	\$ 69,969
Whatever It Takes Coalition (WIT)	\$ 4,160	\$ 8,415	\$ 9,075	\$ 1,440	\$ -	\$ -	\$ 1,050	\$ 670	\$ 3,315	\$ 28,125
Youth and Family Services, Inc. (WPRC)	\$ 18,505	\$ 7,200	\$ 25,155	\$ 1,500	\$ -	\$ -	\$ -	\$ 6,875	\$ 11,580	\$ 70,815
TOTAL	\$ 230,023	\$ 411,266	\$ 367,357	\$ 53,868	\$ 278,230	\$ 64,985	\$ 93,993	\$ 67,787	\$ 135,094	\$ 1,702,603
	H0024	H0025	H0026	H0027	H0028	H0029	Eval	Resd	Misc	
Rate (15 Minute) SFY22	\$ 12.75	\$ 12.75	\$ 13.75	\$ 12.00	\$ 15.00	\$ 12.00				

Miscellaneous includes Administration, Ancillary and Travel

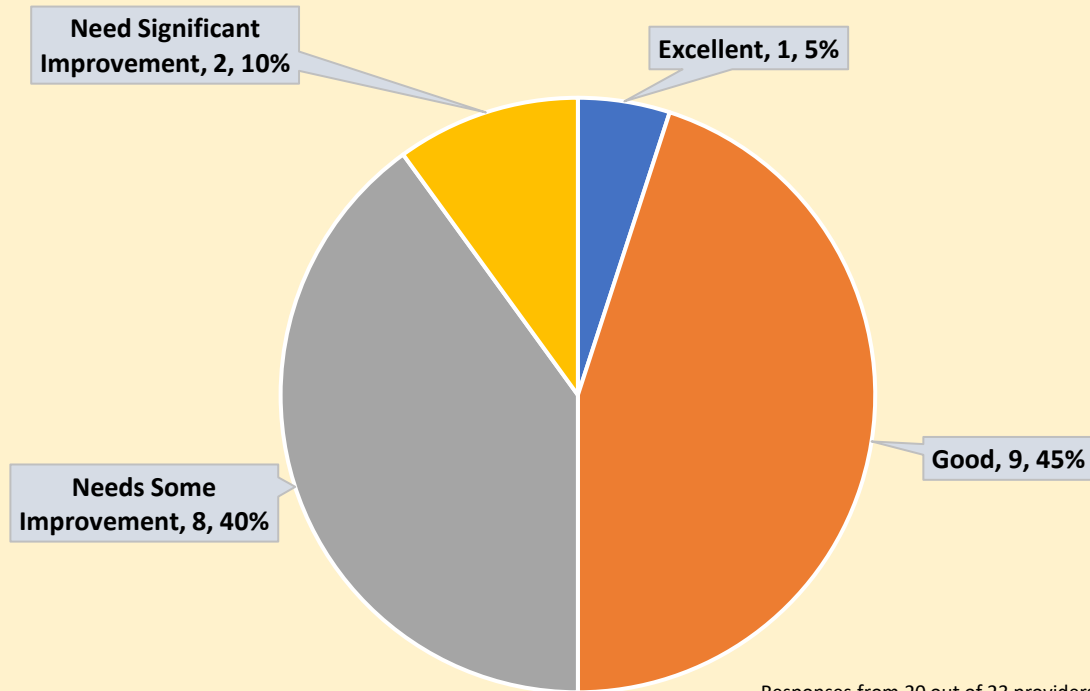
Rate review: Prevention SFY22 Contracts:

	Info							Resource		SFY22 contracts
Prevention - Meth Contracts:	Dis	Education	Community	Environ	Problem ID	Alternative	Eval	Develop	Misc	Totals
Action for the Betterment of the Community	\$ -	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,160	\$ 10,000	\$ 171,160
Alive	\$ -	\$ 49,488	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,345	\$ 53,833
Avera St Luke's	\$ -	\$ 28,572	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,428	\$ 30,000
Community Counseling	\$ -	\$ 62,843	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,500	\$ 4,500	\$ 71,843
Dakota Drug & Alcohol Prevention Inc.	\$ 39,958	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ 1,840	\$ 43,798
Human Service Agency (NEPRC)	\$ -	\$ 23,249	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ 6,135	\$ 39,384
Human Service Agency(Watertown Healthy Youth)	\$ -	\$ 14,025	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 750	\$ 739	\$ 15,514
Lewis & Clark Behavioral Health Services Inc.	\$ -	\$ 7,346	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,050	\$ 9,396
Lifeways Inc.	\$ -	\$ 184,173	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,625	\$ 10,842	\$ 197,640
Redfield Public School	\$ -	\$ 9,690	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 485	\$ 10,175
Volunteers of America, Dakotas (SEPRC)	\$ -	\$ 17,978	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000	\$ 2,825	\$ 24,803
Youth and Family Services, Inc. (WPRC)	\$ -	\$ 11,282	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,925	\$ 2,088	\$ 27,295
TOTAL	\$ 39,958	\$ 558,646	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 49,960	\$ 46,277	\$ 694,841

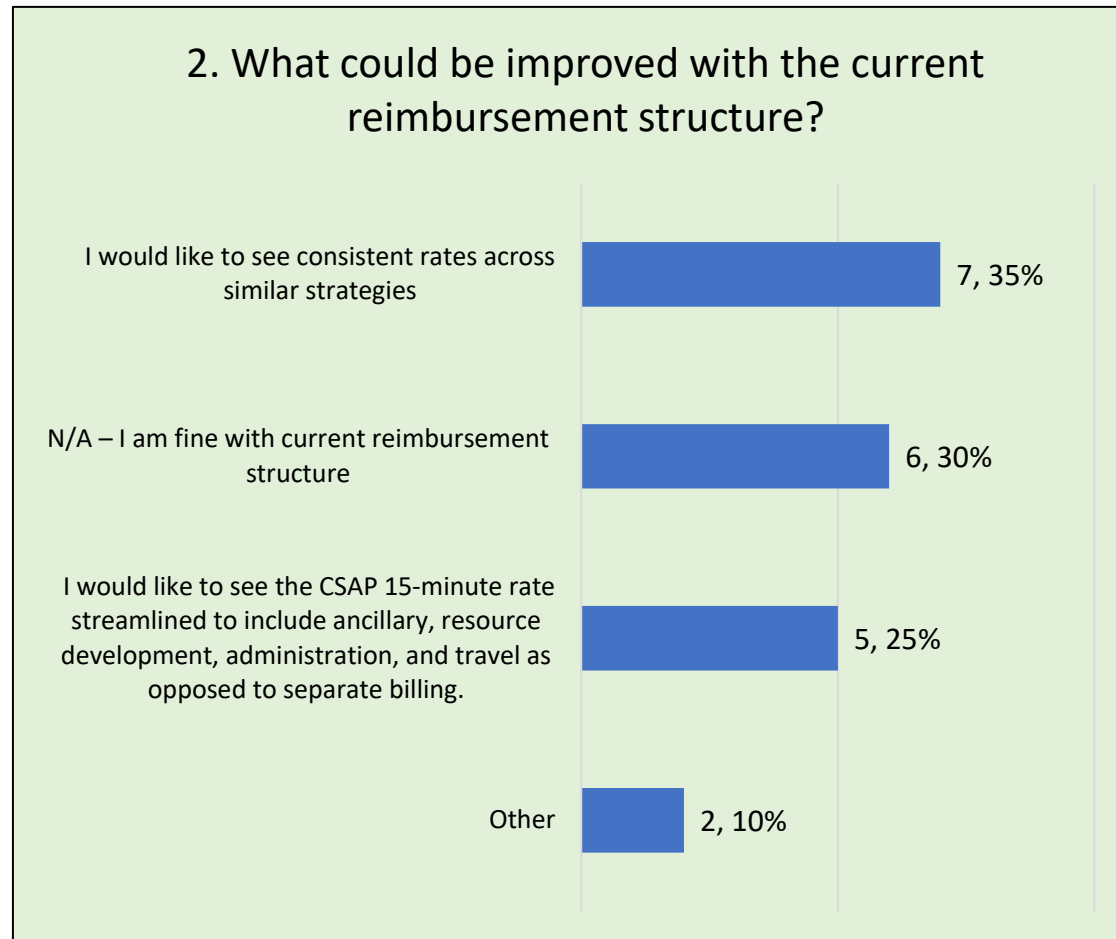
TOTAL	\$ 269,981	\$ 969,912	\$ 367,357	\$ 53,868	\$ 278,230	\$ 64,985	\$ 93,993	\$ 117,747	\$ 181,371	\$ 2,397,444
--------------	-------------------	-------------------	-------------------	------------------	-------------------	------------------	------------------	-------------------	-------------------	---------------------

Rate review: Initial Survey Results: Q1

1. What could be improved with the current reimbursement structure? How would you rank the current reimbursement structure? Such as 15 minute unit billing for CSAP strategies and actual expenses for other categories.



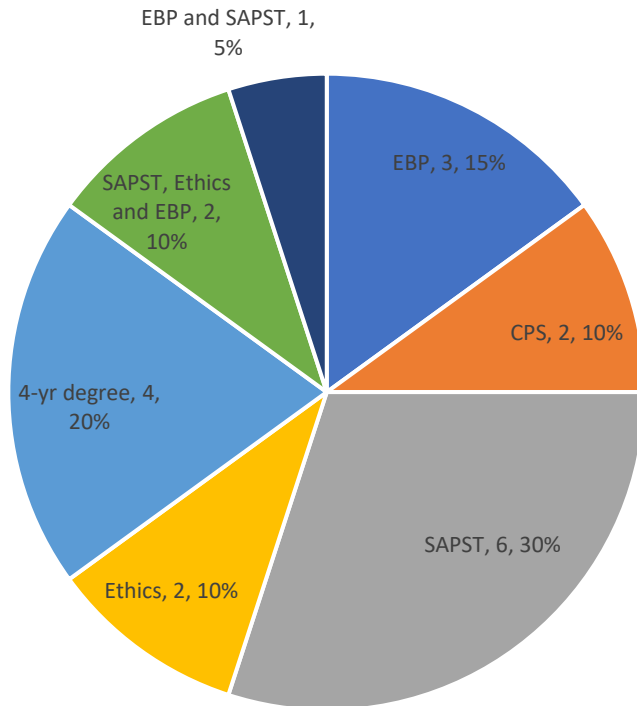
Rate review: Initial Survey Results: Q2



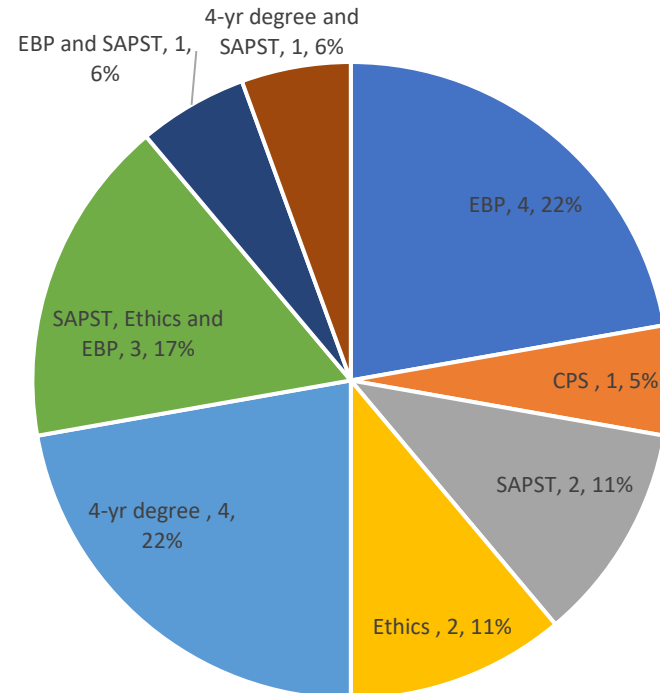
Rate review: Initial Survey Results: Q6

- For a Substance Use Prevention staff member, please provide your recommended level of credentialing someone should have to provide the service.

Information Dissemination

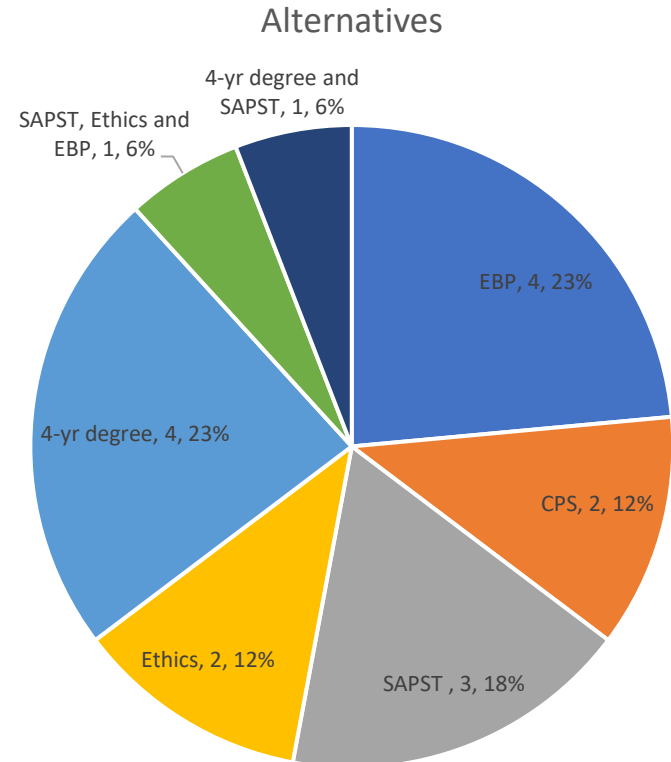
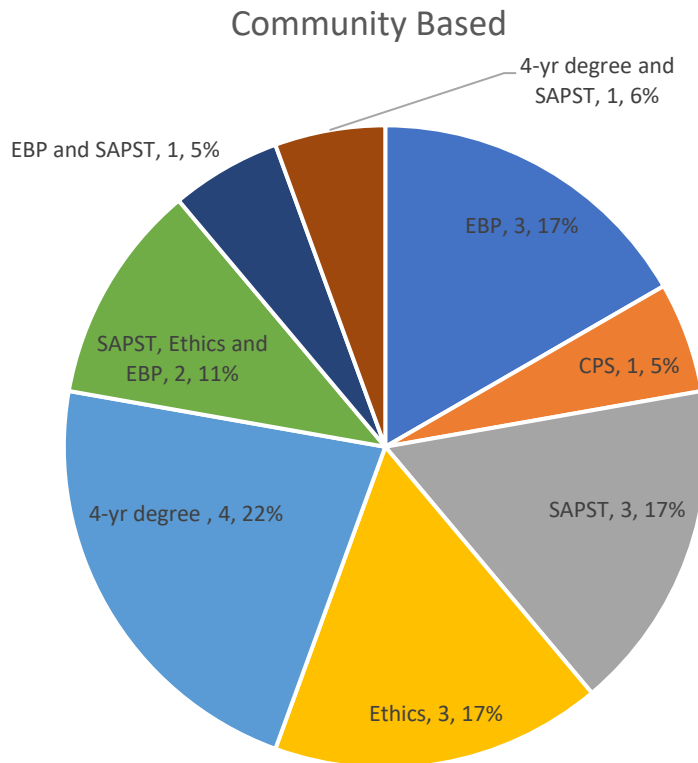


Education



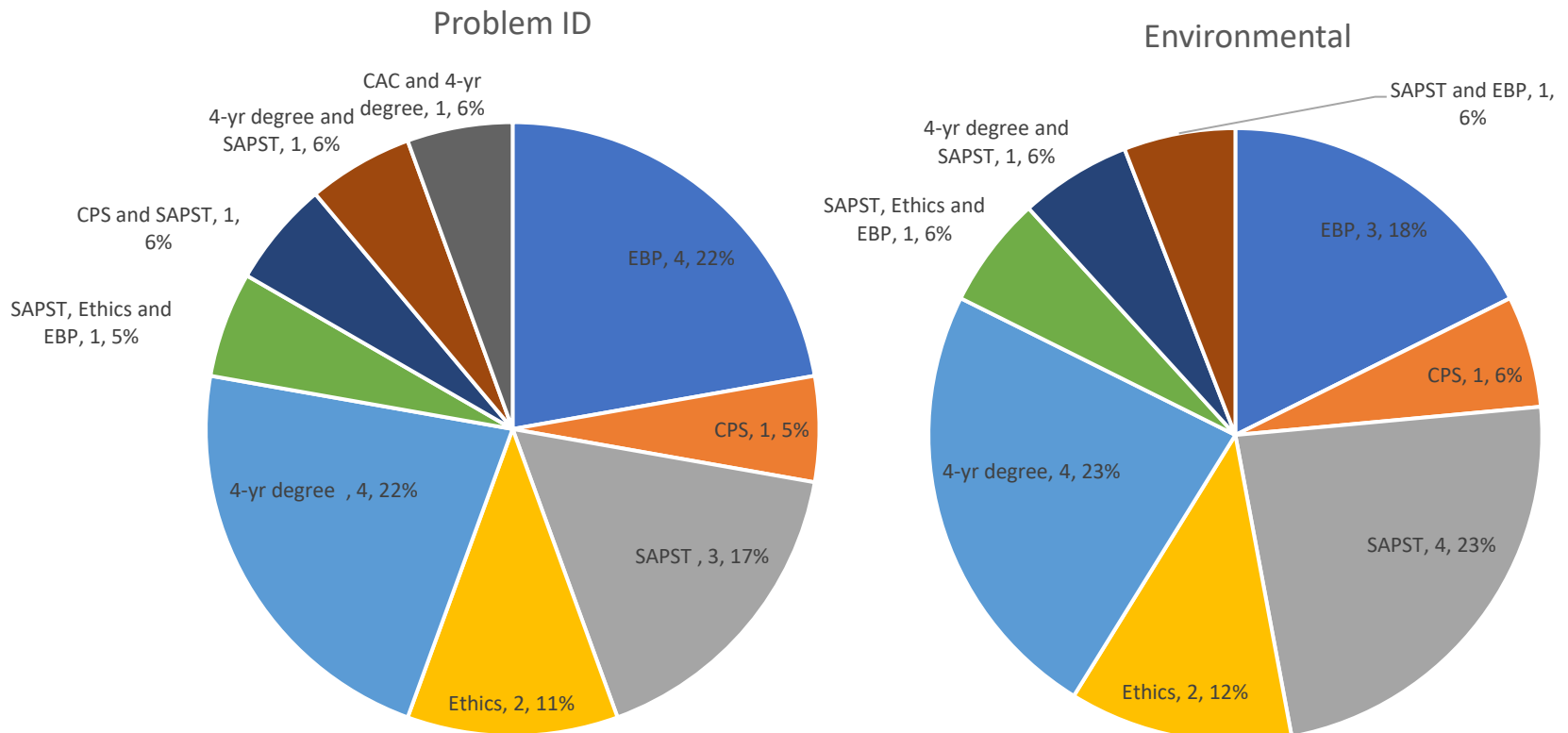
Rate review: Initial Survey Results: Q6

- For a Substance Use Prevention staff member, please provide your recommended level of credentialing someone should have to provide the service.



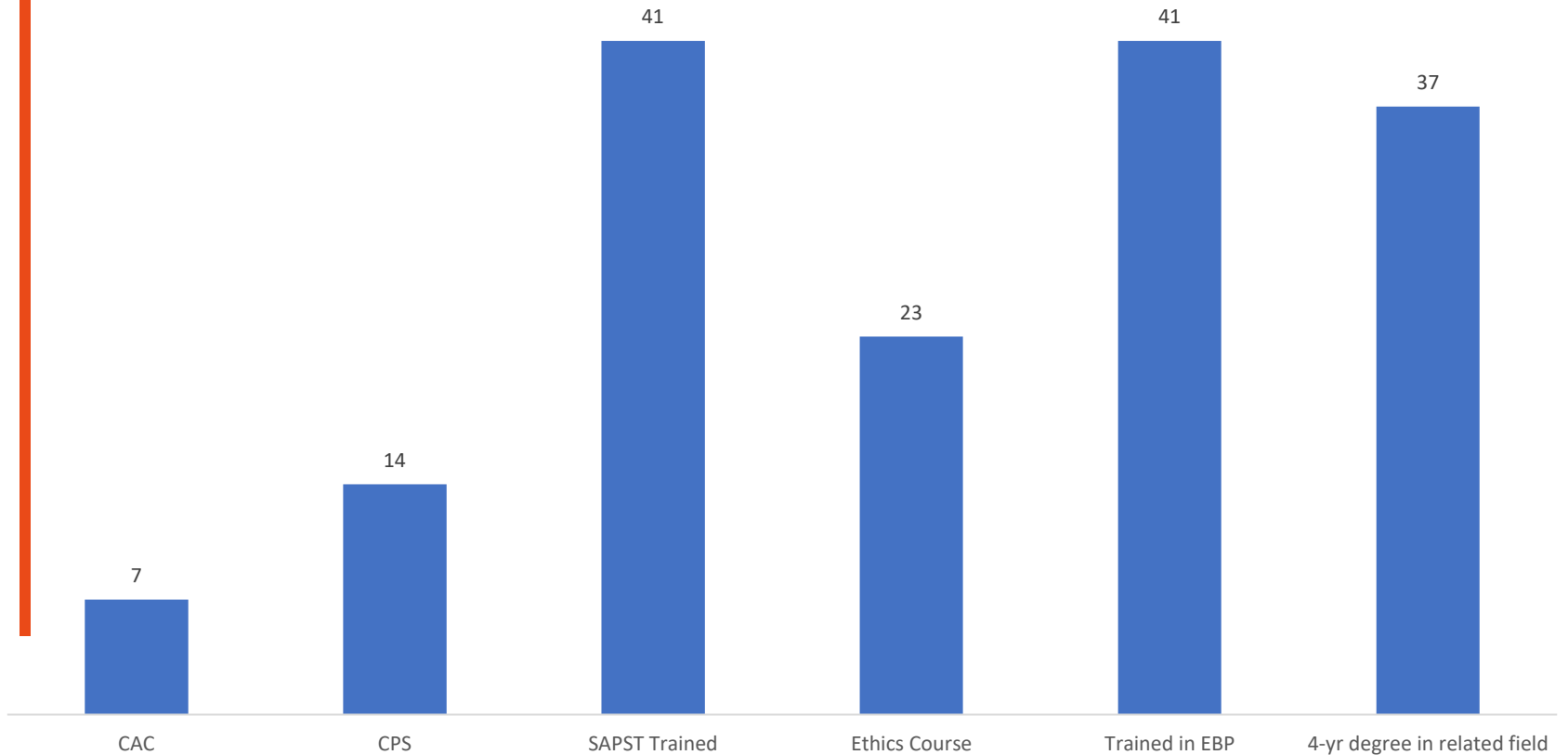
Rate review: Initial Survey Results: Q6

- For a Substance Use Prevention staff member, please provide your recommended level of credentialing someone should have to provide the service.



Rate review: Initial Survey Results: Q6

Number of Times Credentials Were Ranked Number One Importance
Across All Strategies



Rate review: Initial Survey Results

Summary

- About half of providers indicated the rate structure needed improvement and half indicated it was good to excellent
- Recommendations for improvement included having one rate across similar strategies
- Based on survey results, appears consensus is for one rate across all strategies based on recommended level of credentials
- Minimum credentialing recommendations would be SAPST plus trained in an EBP

Tentative Workgroup Review Calendar

- January 2022 - Level set purpose and objectives
- Late March/Early April 2022- agenda based on findings from initial meeting
- Additional meetings as needed with goal to finalize by June of 2022